

# Product End of Life Notice

Rev 3/2017

## CUB1 to CUB7 Counter Comparison



### Introduction

The CUB1 was introduced in 1982 as one of Red Lion's first counters – an innovative alternative to existing electro mechanical counters. With over 30 years of sales, many customers continue to use the product today. In 2009, we launched the CUB7 counter as the new and improved replacement. It features all plastic construction, a built-in battery, DIP switch programming, and a better price. Despite its continued value, given the availability of critical parts and the CUB7 counters' compelling advantages, it is necessary to discontinue the CUB1 counter.

This document describes the alternatives available and provides information on how their features compare with one another.

### Timing

Red Lion Controls intends to honor the standard warranty obligation for this product when ordered and delivered in accordance with the following transition schedule:



#### March 2017

- Announcement to customers
- Red Lion begins accepting non-cancellable, non-returnable last time buy orders
- Orders may be scheduled for delivery between March 2017 and December 31, 2017

#### September 30, 2017

- General availability of CUB1 counters ceases
- Acceptance of last time buy orders concludes

#### December 31, 2017

- Shipment of CUB1 counters stops
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## **Why is this transition taking place?**

The CUB7 counters were designed with new features that meet or exceed those available on the CUB1 counter. The sales of the CUB7 counters far exceed those of the CUB1 counters and maintaining both products is no longer possible.

## **What happens to my current investment in CUB1 counters?**

Maintaining excellent compatibility for easy and cost-effective transition is an important design criterion when designing next generation products. Red Lion Controls recommends the CUB7 counter as a designated replacement for the CUB1 counter. The CUB7 provides longer battery life, improved capability, and at a lower price while still maintaining functional compatibility.

Please see Appendix A for a detailed comparison of the two products.

\*Dates may be subject to change depending on product sales

